

Managers Report 3.9.26

2026 Membership Updates

Membership Type	Resident	Non-Resident
Family	89	80
Couple	14	1
Individual	8	7
Senior Couple	23	3
Senior Individual	24	10
Individual Tennis	3	6

Membership comparison & revenue on pg 5+ 6

Membership Referral Program:

- 12 people have referred friends to LRD
- 4 new memberships so far

Complimentary guest passes

- Positive reception-serving as a gift and a chance to remind/discuss guest policy

Ongoing Marketing:

- Reminder to purchase memberships prior to 3/13 when late bird rates kick in

Outage of Software Platform:

- Reg Platform was offline for 1 week.
- Very limited, non-sensitive information was lost
- Received assurances that the platform is safe to use and they are installing new safety protocols
- No inquiries from members
- Extended early bird purchase date to 3/13
- Google forms were helpful to collect contacts and continue programs/operations

Tennis:

- Plus 1 Tennis Academy:
 - Meeting consistently every month
 - Started adult clinics on 3/26
 - No Participants in week 1
 - 5 participants in week 2
 - Received good feedback from participants
 - Clinic Info:
 - 6 Weeks @ \$90/drop in
 - Max 6 participants
 - Building player connection spreadsheet
 - Next meeting is on 4/2 @ 2pm
- Tennis Court Rental Policy: on page 4
- Tennis Court Rental to La Entrada:
 - Asked for 4 courts for 2 hrs on 2 dates
 - Coordinate with Plus 1

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Jazzercise: Monday, Wed, Friday

- Ongoing

Aquatic Programs:

- M/T/Th Masters
 - March Registration: 3
- Intro to Masters
 - March Registration: 5
- Swim Lessons-
 - Brandon has increased his instruction days
 - Sofia has picked up clients on Saturdays
- Fitness swim is ongoing
 - March 2026 Registrations: 15
- Diving Registration: 2

Summer Programming:

- Dolphins Registrations: 15
- Camp Ladera: 16 (2-3/session)

Pickleball Clinics:

- March Registrations: 0
- Currently on Friday & Sundays only
- Moving to Friday mornings only

Wednesday Yoga @ 4:15-5:15pm

- March Registrations: 3 each week
- Requests to move to 2 x week

Upcoming Community Events: Classes & Events

- Kids Night Out on 3/14 @ 5:30-9pm:
 - 2 Registrations
- Vintage Sunday 40-50 ppl on 3/22

Other:

- Social Committee Update
 - Rather than having a committee, the plan is to ping select people and ask for ideas regarding specific groups or interests.

Facilities/Sam:

- LRD has termites, all over
 - Found both drywood and subterranean termites, and multiple activity sites found around the building.
 - Option 1: Tent/Fumigate entire property
 - 3–4-day closure, depending on days we close
 - The pool could remain open (reduced hours), no access to locker rooms etc, or pump room—could be risky
 - The recommendation is to close.

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- Cost \$6900
- Option 2: Localized Treatment
 - Spot treatment on all areas found to have termite activity during inspection throughout the property.
 - No closure of facilities.
 - One year warranty only on spots treated (possible for other to have not been detected and show up)
 - Cost: \$1300
- New blind spot mirrors installed.
- New Janitorial service began on March 1
 - 5x week in Sept-May
 - 7 x week in June-August
 - \$6k less/year
- Summer interviewing/hiring is ongoing.
 - Applications opened 2/20
 - Applications close 3/29
 - Job notification 4/1
 - Hires need to be certified by 6/5
 - Cert (LG & CPR) Classes are offered at LRD

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Court Party & Rental Policy

LRD has four tennis courts. For those who prefer the faster pace of pickleball, LRD offers eight pickleball courts conveniently located within the tennis court footprint. These pickleball layouts utilize portable nets, allowing for a versatile playing environment.

To ensure a balance between programming, party rentals and our active community of players, the following policies apply to all tennis and pickleball court rentals:

Availability

- Availability fluctuates seasonally and is at Managers Discretion
- A maximum of three courts may be reserved for a party (if available)
 - At least **one court must remain open** for community/member to drop-in play at all times.

Rental Rates & Eligibility

- **Rate:** \$27.50 per hour, per tennis court.
- **Eligibility:** Court rentals are available to **LRD members only**.

Reservation Guidelines

1. **Advance Notice:** All party requests should be submitted at least 14 days in advance
2. **Pickleball Setup:** To book a pickleball party, please specify the number of portable nets required during the booking process.
3. **Conduct:** Renters are responsible for the conduct of their guests and ensure that all equipment (especially portable nets) is handled with care.