

## Managers Report 4.20.26

### 2026 Membership Updates

Membership Type	Resident	Non-Resident
Family	132	110
Couple	19	2
Individual	13	10
Senior Couple	25	3
Senior Individual	35	12
Individual Tennis	8	10

### Membership Referral Program:

- 19 people have referred friends to LRD
- 11 new memberships purchased

### Ongoing Membership Reminder Emails:

- Sent multiple emails to people who were members in 2024 and 2025, but have not renewed.

### Plus 1 Tennis Academy:

- Meeting consistently every month
- Adult Clinics are on pause
- Sending survey to participants and membership with feedback/requests for adult programming
  - Include program types, dates & times, interest/ability levels
- Waiting for court usage and content to plug their programming since last meeting on 4/2
- Out of 50 participants, 17 have not renewed their membership, despite multiple emails.

### Jazzercise: Monday, Wed, Friday

- February: 12 class sessions were held.
  - 12 different customers attended, with a total of 45 customer visits.
- March: 13 class sessions were held.
  - 13 different customers attended, with a total of 39 customer visits.
- Averaging about 4 people per class.
  - Rebecca (instructor) wants to increase to 6-8 in the next few months.
- Want to move to 5 x week for May, June & July
  - increase the minimum contribution from \$200 to \$325
- 6 month 'trial' ends on July 12, Jazzercise wants to continue at LRD past July, do we want to continue?

### Woodland Gym & Field Use:

- Gym use & process unchanged
- District did not commit to the times requested (for camp and holiday use) in phone call earlier this week

### Aquatic Programs:

- M/T/Th Masters: April Registration: 6
- Intro to Masters: April Registration: 5
- Swim Lessons: Sofia will stop teaching this month, hoping to get Catherine Thomas started in May
- Fitness swim is ongoing: April Registrations: 25

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- Diving Registration: April: 2
- Pollywogs (pre-swim team prep)
  - April: 10 (max capacity)
  - May: 10 (max capacity)
- Aqua-Fit: trying to find instructor, 2 potentials who bailed before the demo

### Summer Programming:

- Dolphins Registrations: 32
- Camp Ladera: 41

### Pickleball Clinics:

- Pausing due to lack of registrations
- Meeting with pickleball professionals this week about pickleball programming potential
  - Revenue sharing, focus on community and programming for all ages & abilities
  - Anything else I should consider prior to meeting with them?

### Wednesday Yoga @ 4:15-5:15pm

- Was on pause due to instructor vacation, resuming this week

### Past Community Events:

- Kids Night Out on 3/14 @ 5:30-9pm: 6 Registrations
- Treasure Hunt on St. Patrick's Day: Kids stopped by with Ziplock bags for treasure
- Vintage Sunday 40 ppl on 3/22
- Pysanky Workshop on 4/8 @ 1-4 (went until 8pm): 48 participants
- March Madness: 10 participants
- Spring Egg Hunt: 135 people

### Upcoming Community Events: Classes & Events

- Kids Night Out on 4/24 @ 5:30-9pm
- Beautify LRD on Saturday 4/25
- Pre-mothers day retreat on 5/2
- Vintage Sunday on 5/3
- Jam session with 'campfire instruments' with Peter Coberly
  - Wants to dedicate a day & time for beginning-intermediate musicians to play together
  - Working out a date, time and frequency.
- Birthday & end of school year class parties

### Facilities/Sam:

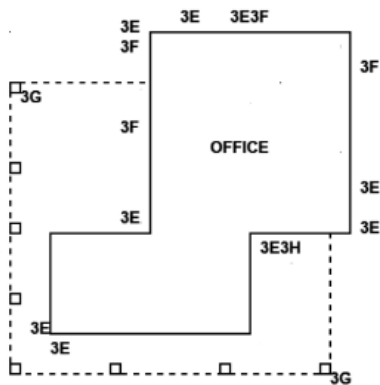
- Termite treatment is complete
- Water fountain by court 3 has died, will remove, no replacement
- Dead tree on path near tether ball
  - \$4,500 total to remove
    - Includes permit, removal, and new tree (purchase, delivery, & installation)
- New Janitorial service that began on March 1 has kept up with consistent and thorough cleaning.
- Summer interviewing/hiring is complete
  - Applications opened 2/20

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- Applications close 3/29
- Job notification 4/10
- Hires need to be certified by 6/5
  - Cert (LG & CPR) Classes are offered at LRD
- Had 90 applicants
- Hired 84
- LRD has dry rot in the office building & the small house: each estimate could cost more if they uncover additional issues that require more resources. Urgency is low

- **Horizon Termite Control: \$10,110**

- 3E, 3F & 3G:
  - remove damaged wood and replace; prime and paint one coat only.
- 3H:
  - large damage to double doors to rec room; remove and **replace with metal doors.**



- **AHG Commercial Inc. (\$40k - ballpark estimate of entire job)**

- \$300/hr for labor for three weeks plus materials.
- Cover entire building
- invoice weekly for time worked plus materials.